

HELPING SECURE THE NATION'S INFRASTRUCTURE

CW Solutions is a much-needed communicator between stakeholders when land is needed for large-scale infrastructure projects.

The United States is as strong as the infrastructure it is built on. And for every new project to put up power lines or lay down pipes, making sure all the permits, right-of-way, and property titles have been secured is critical. Failure to do so in a timely manner can turn a million-dollar project into a billion-dollar disaster.

That's where New Jersey-based CW Solutions, a land acquisition firm focused on utility and public infrastructure projects, comes in. CW Solutions is a small, entrepreneurial company with a big mission: to be "the glue that holds everything together" in land acquisition negotiations and permitting processes for community infrastructure projects.

"Our job is to come in and start looking at every piece of property that could potentially be on a new project's path, and then to work on securing the necessary rights," says Stacie Curtis, president and founder of CW Solutions. "We are involved with the public a lot, talking to town councils and property owners, explaining what a new project might mean."

PROJECTS FROM A TO Z

The kinds of projects CW Solutions covers include everything from electric transmission to wireless communications to water and sewer pipelines to offshore wind projects. Yet, for each project, the focus is the same: using local expertise to identify and analyze every piece of property needed for or impacted by the project.

"We are there working with governing authorities, property owners, and development teams to make sure that projects get from A to Z," Curtis says. "We have learned from experience how to ensure that everyone has a full understanding of the process and walks away satisfied at the completion of a project."

The CW Solutions team not only provides title and right-of-way acquisitions, but also manages the development team as well as the communication between homeowners, attorneys, municipalities, and utility company

representatives. They are the eyes and ears that ensure the project is ready to roll, using local expertise to make sure all the necessary legal and regulatory details are in place to move into the construction phase.

Curtis says that her company's stature as a small business allows it to be customer-oriented, as opposed to the bureaucratic approach that large firms sometimes offer.

"A small business offers a different dynamic," Curtis says. "You get more attention and dedication on a project, and you don't have to wait a long time for answers—everything is responded to in such a short amount of time."

Since 2002, CW Solutions has done just that, building up a solid resume of private and government clients, including several Fortune 500 companies. It's a woman-owned company, with certifications that attest to its diverse workforce.

But, for Curtis, the quality of the service CW Solutions provides is what sets it apart.

"I love seeing a project completed ethically, on time, and within budget," Curtis says. "We are eager to help our clients get their projects done quickly and to make sure that everything is completed correctly."



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